

USCHI BOARD OF DIRECTORS MEETING

FACE TO FACE

Tuesday, December 6, 2016

The USCHI Board of Directors held a face-to-face meeting on Tuesday, the 6th of December 2016. President Hughes called the meeting to order at 9:00 AM CST. Board members present were President Taff Hughes, Vice President Greg Thurman, JC Schemper, Mark Anderson, Glen Jantzen, Morgan Crabtree, Monty Dunn and Operations Manager Mandi Sieren. Guests present were Dane Dolechek, Dean Karau, Ben Novotny, Dave Hermes, and Jim Diebert. Board Advisor Jon Orr was absent.

AGENDA

Was reviewed by all. It was requested that Scholarship Discussion be added to New Business and Strategic Plan, WCO, NAFB Report, and Texas Corporation be added to Unfinished Business. Morgan Crabtree moves to approve the agenda and seconded by Monty Dunn. Motion carries unanimously.

MINUTES

November 15, 2016 minutes were reviewed by all. No changes were made. Morgan Crabtree moves to approve minutes and seconded by Glen Jantzen. Motion carries.

TREASURERS REPORT

After discussion Monty Dunn moves to approve and seconded by JC Schemper. Motion carries unanimously.

OPERATIONS MANAGER REPORT

Mandi reports that she continues processing convention registration and 2017 dues (101 vendor and 100 member registrations). She states tax wording on dues payments letter has been mailed and wording has been added to Purple Wave auction invoices. She has been in touch with Tom at DOT as far as 391.2 exemption conflict with 383. Rick Farris has been helping also. No final word yet. Board of Directors promotional video to be done at December face to face. She will discuss meal order and speaker introductions. For next month she will be processing convention registrations and 2017 dues. She will have convention finalized.

CHAMPS

Dane Dolechek asked if the board is going to continue supporting this program. Lots of discussion. Dane reports that there are 26 participants and would like to see more participation from silage harvesters. Jim Diebert states the many reasons to join. States that this is a tool to give to your bankers and you are able to compare your business with other harvesters to see what there cost are comparable to yours to see what is working and what is not working. Jim states that he has an insurance company that will sponsor this program up to \$20,000 for their own use. This program has been going for 20 years and has had as many as 50 harvesters participate in one year. Glen Jantzen states reasons that did not work for silage harvesters to join this program back in 2007 when he checked into this. Greg Thurman makes a motion that the USCHI organization supports CHAMPS at a sum of \$7,500 if we do not find a sponsor. Morgan Crabtree seconds. Motion carries unanimously.

BYLAW COMMITTEE

Bylaw committee chairman Dave Hermesch tells the board what changes have been made. Dave goes through the bylaws line by line. Lots of discussion. The board looks at our tax identification exemption status as a legal Kansas corporation and not a Texas corporation. The board thinks that they have this corrected. All changes made will be in a letter sent to all members 30 days prior to the business meeting at the annual convention. Discussion tabled until Wednesday, December 7th.

NATIONAL AG DAY SPONSORSHIP

Lots of discussion. Greg Thurman makes a motion that USCHI sponsors National Ag Day at the \$2,500 level as an Ag Day Supporter. JC Schemper seconds. Motion carries unanimously.

DARREN WICKS/EDWARD JONES

Darren and scholarship chairman Carlene Schemper join the meeting at 1:10 PM. Darren gives his input on scholarship funds and his recommendations for a guideline. The board will let Mandi, Carlene and JC do finalizations to suggestion guidelines and get back to Darren to put the guidelines in print for a handbook and done correctly. Darren talks about funds that we have as an organization.

IN MEMORY OF SCHOLARSHIPS

After discussion Greg Thurman makes a motion that the USCHI scholarship committee gives six equal \$2,500 scholarships per year. If there are not six applicants, USCHI gives to all eligible applicants decided by scholarship committee. Morgan Crabtree seconds. Motion carries unanimously. Monty Dunn abstains.

NAWG SPONSORSHIP

After discussion the board decides USCHI should sponsor at a lower level than previous years. JC makes a motion that USCHI sponsors NAWG at the friends of wheat level for \$5,000. Monty Dunn seconds. Motion carries with a vote of 5-4.

WCO

The Wisconsin Custom Operators will have their annual show on Monday, January 23 to Wednesday, January 25 held in Trulavista, Wisconsin. After discussion JC Schemper makes a motion that USCHI pays for room and registration for any board member who attends WCO. Greg Thurman seconds. Motion carries unanimously.

NAFB REPORT

Greg, Taff, Mark and Glen were in attendance. Greg says that they met some very interesting people. Greg states they did several interviews. Greg says it is crowded and very worth USCHI time to be there. Four board members went and thought three maybe enough to attend in the future. USCHI received many thank you cards for sponsoring and attending the show. The consensus is to attend again next year.

CONVENTION 2017

Mandi wants the board to look at the schedule and the trade show layout. Lots of discussion. Talks about all of the speakers coming to the convention. The board discusses who will do speaker introductions for who. Explains all the abbreviations on the tradeshow layout and who they are. The

board also discusses who will introduce the entertainment and how to introduce board candidates. Mandi ask about drink tickets as far as where they're used and how many. She is working on table centerpieces with her mom. States we are missing a platinum sponsorship for lunch and the board states we will have lunch with no sponsor. She is working on getting more hospitality bars set up than last year. JC volunteers to handle door prize drawings. Mark volunteers to do auction setup and itemizing.

2017 BUDGETS

The board ask for any questions on the numbers for the budget. After a lot of discussion Glen Jantzen makes a motion to accept the budget for 2017 as presented. Monty Dunn seconds. Motion carries.

Mark Anderson makes a motion to go into executive session at 4:17 PM CST. Greg Thurman seconds.

JC Schemper moves to come out of executive session at 5:29 PM CST. Morgan seconds.

Next meeting will be a face-to-face held on December 7, 2016 at 9 AM CST.

Monty Dunn moves to adjourn at 5:30 PM CST. Mark Anderson seconds.

JC Schemper, Secretary