USCHI BOARD OF DIRECTORS MEETING

FACE-TO-FACE Sunday, January 22, 2017

The USCHI Board of Directors held a face-to-face meeting on Sunday, the 22nd of January, 2017 in Omaha, Nebraska at the Hilton Merchants Room. President Thurman called the meeting to order at 11:02 AM CST. Board members present were President Greg Thurman, Vice President Jim Diebert, JC Schemper, Glen Jantzen, Morgan Crabtree, Dane Dolechek, Rana Zeller, Advisor Taff Hughes and Operations Manager Mandi Sieren. There were four guests present. Dean Karau, Mark Anderson, Bruce Lee, and Monty Dunn.

AGENDA

Was reviewed by all. It was requested to add HOT SPRINGS and WASHINGTON DC FEB to Unfinished Business. Glen Jantzen moves to approve agenda with additions and seconded by Dane Dolechek. Motion carries unanimously.

NCAE/WASHINGTON DC

After discussion, the board elects to send four board members. Taff Hughes, Glen Jantzen, Greg Thurman and Jim Diebert will attend NCAE February 6-10, 2017.

HOT SPRINGS

After a lot of discussion, the consensus of the membership is to take the convention to Hot Springs, Arkansas for 2020. After bringing this up at the vendors' only meeting at convention on Friday morning, the consensus was to take the convention to Hot Springs and we will come. The board will evaluate the numbers and make the best decision for the organization.

COMMODITY CLASSIC

The dates are set for March 2-4, 2017 in San Antonio, TX. After discussion, the board elects to send JC Schemper, Monty Dunn, Morgan Crabtree and new board member Dane Dolechek. Dane states that he can stop by the office and pick up the booth setup items and bring them down to the show with him as he will be driving and he lives close to Mandi anyway.

CONVENTION OVERVIEW

A lot of discussion on how the convention worked out. Mandi says that all the volunteers for the registration table worked out well and thanked all the people that volunteered. The board thinks that we should have the same ladies help out at the USCHI merchandise booth for 2018 in Grand Island. Mandi states she will ask the ladies to help out next year. Questions on how the speakers turned out and consensus is that there were good numbers at each speaker and thought the timing of each one was good. Mandi states that there were 955 badges made for convention and that we were 126 meals short at the Thursday lunch. She hopes to have more members preregister next year to get a better number for meals. There were 300 badges made at convention that did not preregister this year and she had heard from some that the line to register was too long and took too much time. Suggestions are that we buy a second computer for next year to speed the process up. She will advertise next year in the newsletter to preregister and avoid the long lines. After discussion of having a trade show "go to guy," the board makes a decision. Glen Jantzen makes a motion to have Jon Orr take over as the Trade Show Coordinator. Morgan Crabtree seconds and the motion carries unanimously. After a call to Jon,

he states he will take over the position if called Trade Show Team Leader. The board agrees to rename the position. Thanks Jon. After more discussion, the board would also like to treat all helpers on the trade show floor to a belt buckle or something as some board members brought 1-2 hands with them to help out with the setup and the take down. The trailer filled with memorabilia seemed to have a lot of positive feedback and thought we should continue to take the trailer to every event that we could to show people who we are. After discussion on sponsorship, the board elects Glen Jantzen to make a call to Claas and find out if we can get them back on board to up their sponsorship back to Platinum. Glen will make the calls.

OFFICER ASSIGNMENTS

The board elects to have JC Schemper remain as Secretary and to move Glen Jantzen in as Treasurer for 2017.

OPERATIONS MANAGER EVALUATION

JC Schemper moves to go into executive session. Seconded by Dane Dolechek.

Dane Dolechek moves to go out of executive session. Seconded by Jim Diebert.

The board asks Mandi to accept a bonus and a pay raise based off of quality of work shown throughout the year and the professional job at the convention. The board asks if she could pay her mom, Karen, for her hours worked at the convention doing anything that Mandi needed help with. Mandi accepts the bonus and her raise and will remain as USCHI Operations Manager for 2017. Mandi will get Karen taken care of for helping her at the convention.

Jim Diebert announces that he will be hosting a safety meeting on April 28, 2017 in Colby, KS. He also states that he will have a check from Assurity Insurance for \$10,000 to support the CHAMPS program for 2017.

The next meeting will be on Tuesday, February 14th, 2017 at 8 AM by conference call.

Dane Dolechek moves to adjourn at 12:17 PM and seconded by Jim Diebert.

JC Schemper, Secretary